

ANNEXURE A

The evaluation will be conducted according to the Preferential Procurement Policy Framework Act (“PPPFA”). The 90/10 scoring system will be applicable. The evaluation process and criteria will be as follows:

Step 1 – Basic Compliance (Mandatory Requirements)

- Original, one (1) identical copy of the original tender (hard copy) and an electronic copy (on a memory stick, clearly labelled with the tenderer’s name, in a sealed envelope, attached to the copy of the original).
- Completed Declaration of Authority
- Completed Declaration of Fair Tendering Practice
- Completed NEC3 PSC document (i.e. Offer page and and Contract data)
- Subcontracting 30% to either and EME or QSE that are either Level 1 or Level 2 (Submit a signed subcontracting agreement, Company registration documents and B-BBEE Affidavit of the Sub-contractor/Sub-consultant).

Step 2 – Functionality

- Functionality will be evaluated on a total weight of 100%. For tenders to be eligible for award, a minimum of evaluation result of 60% (Sixty percent) is required.
- The following is an overview of the functionality criteria:
 - Set proposed methodology and approach that will be followed, evaluated against Eskom requirements.
 - Completeness and appropriateness or work breakdown (activity breakdown) for task to be completed as per scope of work (activity schedule).
 - Level of understanding and interpretation of scope, knowledge of the NEC and FIDIC suites (Capability).
 - Claims Management and DAB or other dispute resolution platforms’ experience.
 - Knowledge of Eskom Policies and Procedures

- Experience in the Power Generation or Oil/Gas/Mining industries.
Provide reference list, project name, project value, description of the service, service/client contact details.
- Year and value of the transactions

- Availability and capacity of qualified resources as per submitted CV's and references
 - Company and/or individual resource experience and knowledge of Claims Management (Provide supporting documentation/evidence).
 - Company and / or individual resource average years of experience (minimum to be evaluated).

- Tenders which do not meet the (60%) minimum evaluation result will not be evaluated further.

Step 3 – Local content and production

The contract skills development goal will be part of the contract of the Accepted Contract Amount. Value Added Tax is included from the contract amount and it will be included from any contract skills development credits which can be claimed by the Contractor. Note that any skills proposed must be in line with this requirement.

Step 4 – Financial evaluation

A financial evaluation will be conducted by Eskom to further evaluate the financial viability of the Consultant and its ability to meet its contractual obligations for the duration of the contract including a financial analysis, Eskom Treasury evaluations and Quantity Surveyor elevations etc.

Step 5 – Price and Preference

Price points will be calculated out of 90 points for price. A maximum of 10 points will be allocated to the B-BBEE level contribution. The prices and preference points will be added together to determine the highest scoring tenderer.

Step 6 – Objective criteria

- Supplier Development and Localisation (SD&L)
 - Eskom is leveraging this service not only to acquire the services of Claims Specialist, but to also provide opportunities for the development of South African companies as well as Black professionals in the scarce-skill of Claims Specialists. Therefore we will consider the country of origin of Tenderers and their contribution towards Skills (Professional) Development before awarding this tender in accordance with Section (2) (1) (f) of the PPPFA.

Eskom will also negotiate with the successful Tenderer(s) the training requirements as reflected below:

| Skills Type | Eskom Target | Entry Level | Output |
|--|--------------|----------------------------|---|
| Quantity Surveyors or /and Engineering or/and Planning and / or Project Management | 2 | Relevant University Degree | FIDIC and NEC Experts, Quantum Analyst, Delay Analyst and Claims Analyst. |
| Total | 2 | | |

- Quality Management System in line with category 2 of Eskom Quality Specification QM 58 or (ISO 9001 Certified or equivalent – Valid certification supplied)
 - Product / Service Scoping on ISO 9001 certificate defined and relevant in accordance with SANAS Act or Objective evidence of Quality Management in operations as prescribed in Eskom Quality Specification Requirements here forth QM 58 Category 2.
 - Certificate by Approved and Authorized certification authority.
 - Certification Authority has Recognized International Accreditation.

- Validity (expiry date) of certificate.
- Copy of Customer satisfaction surveys

(Provide copies of customer surveys).

- Safety Management

- COID Valid letter of good standing.
- SHE Policy signed by Senior Management.
- Medical Surveillance Programme for employees.
- Baseline OHS risk assessment - identified safety risk with control measures during the execution of the project.
- COVID 19 management plan to ensure that measures required by COVID-19 directives and guidelines shall be complied with.
- Acknowledgement of Eskom Rules and other requirements.

- Detailed costing for OHS-based on the overall scope of work/services to be performed (e.g. Provision of PPE etc.) Safety Management

- COID Valid letter of good standing.
- SHE Policy signed by Senior Management.
- Medical Surveillance Programme for employees.
- Baseline OHS risk assessment - identified safety risk with control measures during the execution of the project.
- COVID 19 management plan to ensure that measures required by COVID-19 directives and guidelines shall be complied with.
- Acknowledgement of Eskom Rules and other requirements.

Detailed costing for OHS-based on the overall scope of work/services to be performed (e.g. Provision of PPE etc.)